



BUYER BRIEF

Government & Institutional Buyers Brief

A practical procurement path for agencies, tribal governments, institutions and large public-sector programs.

BUYER FIT

- federal / state / local agencies
- tribal and Native organizations
- schools, healthcare, corrections

CREDENTIAL FRAME

- SAM.gov registered
- NMSDC Certified MBE
- tribally owned / IEE / ISBEE

WHAT TO SEND

- solicitation, RFQ, IFB or requirement documents
- product specification, quantity and destination
- delivery schedule, compliance clauses and award timeline
- contract vehicle, buyer type and payment structure

BEST FIT

clear recurring requirements

BUYER PATH

solicitation + supply review

CONTACT

commodities@wakagagroup.com



STRUCTURED PROCUREMENT READINESS

Federal, state, local, tribal and institutional requirements.

Commercial notice: Availability, specifications, origin, inspection scope, certifications, pricing, freight, Incoterms, payment structure and delivery schedule are confirmed through the applicable RFQ, due-diligence and contracting process.

**PUBLIC-SECTOR PROCUREMENT**

Wakaga is built to engage structured buyers.

Government and institutional buyers need a supplier that understands specifications, compliance obligations, documentation, delivery and accountable communication.

The best opportunities are requirements that are clearly defined and commercially realistic. Wakaga can evaluate the commodity, required volume, destination, schedule, compliance obligations and contract structure before deciding whether to quote.

BUYER ENVIRONMENTS

- federal, state and local agencies
- tribal governments and Native organizations
- schools, healthcare and corrections
- other institutional food buyers

BEST STARTING POINT

- solicitation / RFQ / IFB
- product specification
- quantity + destination
- delivery schedule + contract structure

COMMERCIAL FIT

- recurring or large-scale demand
- clear specifications
- defined compliance obligations

**PROCUREMENT-READY COMMERCIAL CHANNEL**

Federal • state • local • tribal • institutional



PROCUREMENT READINESS

Credentials support screening. Execution still wins the work.

Wakaga presents federal and supplier-diversity status as part of the procurement conversation - not as a substitute for product performance.

STATUS

SAM.gov Registered

Federal contractor readiness supported by entity registration.

- UEI: YV18UFSJHG44
- CAGE: 206L0

CERTIFICATION

NMSDC Certified MBE

External supplier-diversity certification for procurement review.

- Certificate: WS100001482
- Expiration: 08-31-2027

OWNERSHIP

Tribally Owned

Wholly owned by the Wakpamni Lake Community, a municipal tribal government of the Oglala Sioux Tribe.

- 100% tribal ownership
- economic-development enterprise

BUY INDIAN

IEE / ISBEE

Eligibility framework for qualifying Buy Indian Act procurement contexts.

- subject to applicable rules
- contracting-officer verification

Credential presentation should support buyer screening without implying agency endorsement.



REQUIREMENT INTAKE

What to send Wakaga for a procurement review.

A complete package allows the sourcing and compliance review to begin without unnecessary back-and-forth.

SOLICITATION / REQUIREMENT

- Solicitation, RFQ, IFB or other requirement documents.
- Product specification and acceptable substitutes, if any.
- Estimated quantity, contract term and delivery schedule.
- Destination and receiving requirements.

COMMERCIAL / COMPLIANCE

- Buyer type and procurement method.
- Applicable clauses, inspection or testing requirements.
- Required certifications and documentation.
- Payment structure, award timeline and contract vehicle.

When the requirement is incomplete, Wakaga can still screen fit, but a firm quote path generally requires more detail.



ENGAGEMENT MODEL

A disciplined path from solicitation to commercial action.

Wakaga keeps the buyer relationship centered while sources, documents and logistics are validated.

01

Submit

Send the solicitation or requirement with product, volume, destination and schedule.

Requirement intake

02

Screen

Wakaga determines whether a viable commodity lane or development path exists.

Commercial fit

03

Validate

Current supply, specification, documents, quality and logistics are reviewed.

Due diligence

04

Advance

Move to quote, controlled document release, NDA / contract path - or decline.

Clear outcome

Wakaga should not overclaim capability. A disciplined decline is better than an unreliable quote.



PUBLIC-SECTOR NEXT STEP

Send the requirement. We will tell you what is real.

Wakaga can evaluate structured commodity requirements for agencies, tribal governments, institutions and prime-contractor supply needs.

REQUEST / CONTACT

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SCAN TO VISIT

Best fit: clear recurring requirements with defined specifications, compliance obligations and delivery expectations.

Commercial notice: Availability, specifications, origin, inspection scope, certifications, pricing, freight, Incoterms, payment structure and delivery schedule are confirmed through the applicable RFQ, due-diligence and contracting process.