



WAKAGA

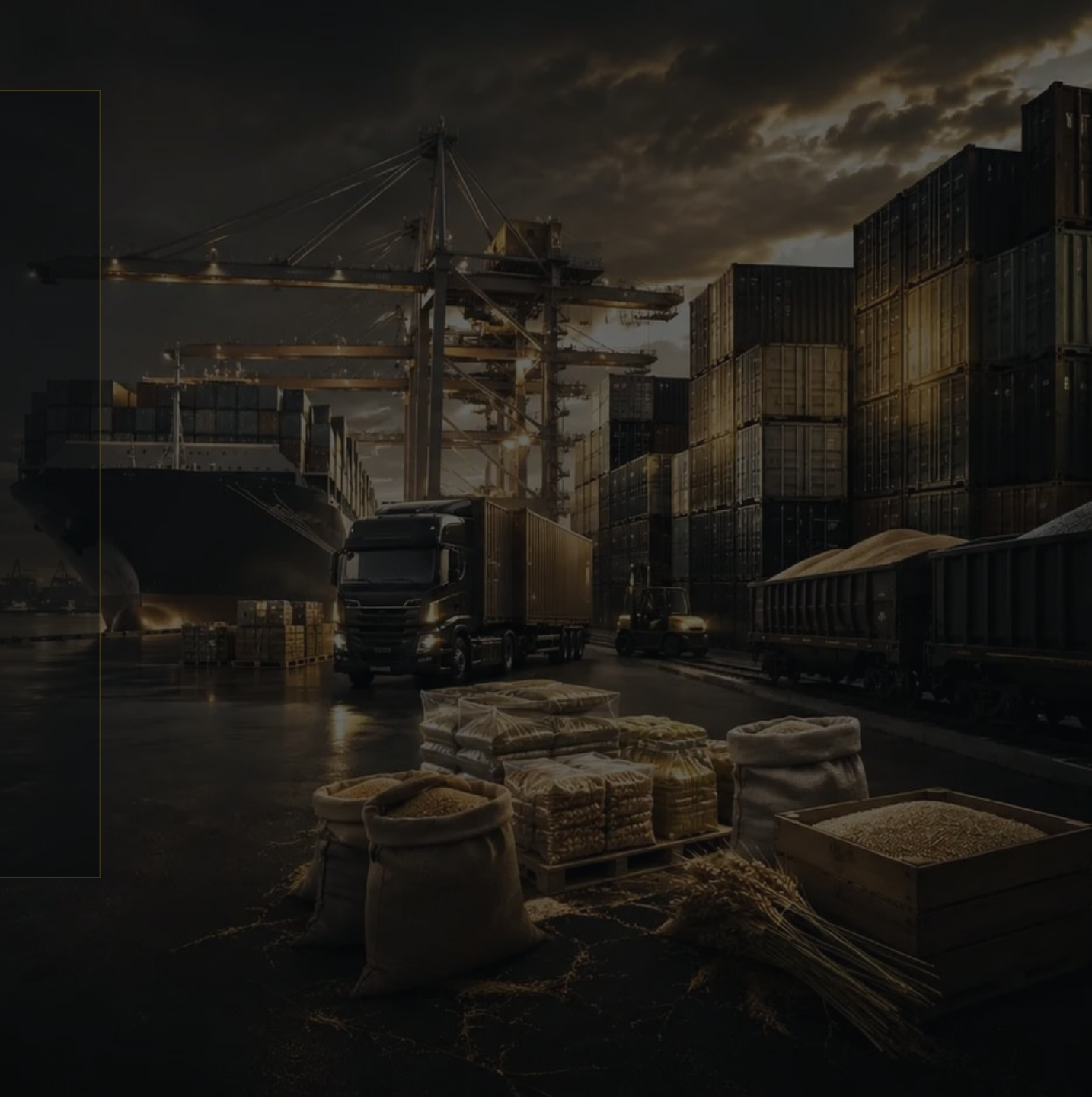
BUYER PITCH DECK

Global Food & Agricultural Commodity Supply

A tribally owned, procurement-ready commercial platform for institutional buyers, corporate supplier-diversity teams, and public-sector supply programs.

commodities.wakagagroup.com

Wakaga Economic Development Group



THE BUYING PROBLEM

Commodity supply is not just a product. It is a controlled relationship.

For serious buyers, the question is not “can someone quote a product.” The question is who can organize specifications, source validation, compliance, documentation, logistics, and accountable buyer communication through one trusted commercial channel.

01

single buyer-facing platform

04

execution disciplines: source, verify, move, deliver

17

custom presentation visuals prepared for premium buyer collateral



WHO YOU ARE BUYING FROM

A tribally owned economic development enterprise built for serious procurement.

Wakaga brings ownership identity, supplier-diversity value, federal readiness, and commercial sourcing execution together in one buyer-facing relationship.

100% Tribally Owned

Wholly owned by the Wakpamni Lake Community, a municipal tribal government of the Oglala Sioux Tribe.

NMSDC Certified MBE

External supplier-diversity certification for corporate procurement review.

IEE / ISBEE

Buy Indian Act eligibility framework; procurement representations are subject to applicable rules and verification.

SAM.gov Registered

Federal contractor readiness supported by UEI and CAGE information for procurement screening.

**COMMERCIAL ROLE**

Wakaga is the front door, the coordinator, and the accountable relationship.

We do not ask buyers to manage a loose network of producers, brokers, processors, inspectors, and logistics participants. Wakaga structures the requirement, screens the path, and keeps the relationship centered.

- Buyer requirement intake
- Supply-source matching
- Specification and documentation review
- Logistics and delivery coordination
- Controlled release of sensitive supplier information





CURRENT COMMODITY PLATFORM

A focused portfolio with room to grow.

The public portfolio starts where Wakaga has meaningful sourcing information or a defined development path. New categories can be evaluated through Custom Sourcing.

Seafood

Ecuadorian white shrimp • Argentine hake • canned tuna

Coffee & Cocoa

green coffee • cocoa beans • roasted/ground formats

Sugar & Sweeteners

Brazil-origin refined ICUMSA 45 and related channels

Produce

export-grade Cavendish bananas and expanding produce

Meat & Protein

beef, poultry, pork and protein programs by RFQ

Grains & Agriculture

wheat, corn, feed, grains and bulk agriculture

Processed Foods

canned, roasted, ground, packaged and private-label

Agricultural Inputs

fertilizer and related input opportunities



COMMODITY LANE

Seafood

Cold-chain and shelf-stable programs for institutional buyers.

Ecuadorian white shrimp, Argentine hake, and canned tuna are positioned as specification-led procurement lanes rather than generic spot-market listings.

- Ecuadorian white shrimp: counts, formats, IQF/block options
- Argentine hake: fillet sizing and frozen formats
- Canned tuna: species, style, can size and packing media
- Cold-chain, inspection and origin documentation defined per RFQ

COMMODITY LANE

Coffee & Cocoa

Origin-aware supply for commercial roasters, foodservice, ingredient, and distribution buyers.

Green coffee, cocoa beans, and value-added coffee formats are handled through specifications, grade expectations, packaging, quality documentation, and current allocation.

- Green coffee: commercial and buyer-defined grade requirements
- Cocoa: fine flavor/aroma, CCN51, and commercial grades
- Roasted and ground coffee formats for packaged programs
- Origin, laboratory and storage details verified transaction by transaction



COMMODITY LANE

Sugar & Sweeteners

Bulk sugar procurement must be precise, not vague.

Brazil-origin ICUMSA 45 sugar is a key commodity lane, with allocation, specification, inspection scope, pricing, and shipping terms reconfirmed for each buyer.

- ICUMSA color, polarity, ash, packaging and tonnage
- Brazil origin / Santos referenced in source materials
- SGS or other inspection scope by contract
- Pricing quoted at RFQ, not as static website pricing



COMMODITY LANE

Fresh Produce

Export-quality produce depends on timing, pack-out and refrigerated execution.

The produce lane begins with Ecuadorian Cavendish G9 bananas and can expand through verified sources as buyer demand and logistics requirements justify new programs.

- Cavendish banana export packaging and FCL planning
- Green life, inspection, destination and routing defined upfront
- Reefer logistics and harvest timing are central
- Additional produce by Custom Sourcing review



DEVELOPING CATEGORIES

Beyond the first portfolio: protein, grains, processed foods and inputs.

Wakaga will not overclaim public capabilities. Categories with less mature public documentation are handled through disciplined RFQ review until product-specific support is validated.

Meat & Protein

Beef, poultry, pork and additional proteins evaluated by cut, inspection, country-of-origin, cold-chain and packaging requirements.

Grains & Agriculture

Wheat, corn, soy, rice, feed grains and other bulk agricultural programs structured by grade, tonnage, destination and term.

Processed & Packaged Foods

Canned tuna, roasted coffee, ground coffee, institutional packaging, private label and buyer-specific case-pack programs.

Agricultural Inputs

Fertilizer and agricultural-input initiatives support both supply and economic-development strategy.



SOURCING ARCHITECTURE

A sourcing network designed for the Americas and beyond.

Initial supply lanes emphasize Latin American sourcing relationships and U.S. buyer demand, with room to extend into global logistics corridors when the requirement justifies it.

LATIN AMERICA SOURCING

U.S. INSTITUTIONAL BUYERS

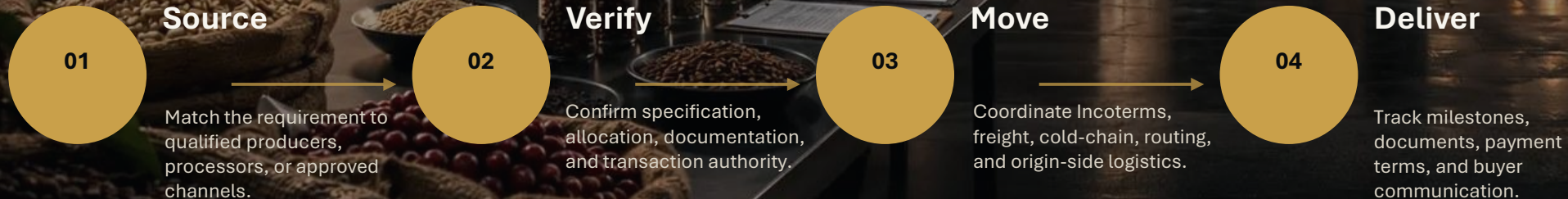
GLOBAL LOGISTICS CORRIDORS



HOW WAKAGA EXECUTES

Source. Verify. Move. Deliver.

The pitch is not “we know someone.” The pitch is an execution discipline buyers can understand, audit, and improve over time.



QUALITY + LOGISTICS

Buyers need proof, not promises.

Every transaction has its own combination of origin, facility, specification, inspection, documentation, freight, insurance, temperature control, and delivery responsibility.

- Commercial invoice • packing list • health / phytosanitary / origin documents
- Product-specific inspection scope • sampling • quality review • third-party testing where appropriate
- Port routing • carrier coordination • reefer/container planning • milestone communications



FEDERAL + INSTITUTIONAL READINESS

Built to speak the language of procurement.

SAM.gov Registered

UEI: YV18UFSJHG44
CAGE: 206L0

NMSDC Certified MBE

Certificate: WS100001482
Expiration: 08-31-2027

Indian Economic Enterprise

IEE eligibility framework for qualifying Buy Indian Act procurement contexts.

ISBEE Status

Self-represented procurement eligibility where applicable; subject to contracting-officer verification.

Credential presentation should support buyer screening without implying agency endorsement. Wakaga uses federal and supplier diversity status as part of the procurement conversation—not as a substitute for product execution.

SUPPLIER DIVERSITY

Supplier diversity only matters when the supplier can perform.

Wakaga's value proposition is not "credit only." It is the ability to evaluate real commodity spend through a tribally owned, NMSDC-certified commercial channel.

- A credible path for corporate supplier-diversity programs
- A relationship that can map to existing food and agricultural spend
- A business model centered on sourcing, verification and controlled execution
- A procurement narrative that supports both mission and performance

**GOVERNMENT & INSTITUTIONAL BUYERS**

A practical pathway for public-sector and institutional food supply.

Wakaga can evaluate requirements tied to federal, state, local, tribal, institutional, healthcare, school, corrections, and other structured procurement environments.

Best starting point

Send the solicitation, product specification, estimated quantity, destination, delivery schedule, and contract structure.

Best fit

Recurring or large-scale product demand where the specification is clear and compliance obligations are defined.



TRANSACTION SAFEGUARDS

Public marketing stays clean. Sensitive documents stay controlled.

Wakaga should not publish unrestricted supplier certificates, bank details, producer identity, proof-of-product documents, inspection reports, or transaction documents. They belong in a qualified-buyer process.

- Protect supplier relationships and transaction integrity
- Avoid false availability or outdated proof-of-product claims
- Release documents only after buyer qualification and commercial review
- Keep public materials buyer-friendly but legally disciplined



RFQ READINESS

The stronger the requirement, the stronger the quote path.

Product requirement

- Exact product/specification
- Packaging and labeling
- Required certification/documentation
- Monthly volume and contract term
- Destination and preferred Incoterm

Commercial requirement

- Buyer type and procurement method
- Delivery schedule and urgency
- Inspection/testing expectations
- Payment structure and credit requirements
- Solicitation documents when applicable

ENGAGEMENT MODEL

Start with the requirement. Then Wakaga determines the right lane.

The first conversation should define fit. Wakaga can then route the request through a current commodity lane, a development lane, or a custom sourcing review.

1**Submit RFQ**

Product, volume, destination, term, and buyer type.

2**Screen fit**

Does Wakaga have a viable source or development path?

3**Validate**

Confirm current supply, documents, quality and terms.

4**Move forward**

Quote, NDA, document release, contract path, or decline.



STRATEGIC FIT

The opportunity is to turn existing commodity spend into a stronger supplier relationship.

Wakaga is strongest when a buyer has recurring, definable demand and wants a commercially credible supplier with tribal ownership, supplier-diversity value, and public-sector readiness.

Best-fit buyers

- Corporate procurement teams
- Institutional food buyers
- Federal, state, local and tribal agencies
- Distributors and wholesalers
- Prime contractors with supplier-diversity goals

COLLATERAL PACKAGE

One master deck should create the entire download library.

This buyer pitch becomes the source for the public PDF deck, the commodity overview brochure, one-page capability statement, RFQ checklist, and product-specific supply sheets.

Master PPTX + PDF

Buyer pitch deck for use in meetings and email follow-up.

Capability Statement

One-page credential and commodity summary for procurement files.

RFQ Checklist

Standard intake guidance for buyers and internal Wakaga teams.

Supply Sheets

Seafood, coffee/cocoa, sugar, produce, inputs and custom-sourcing one-pagers.

**NEXT STEP**

Send us the requirement. We will tell you what is real.

Wakaga can evaluate the commodity, required volume, destination, schedule, certifications, buyer type, and commercial structure before deciding whether to quote, qualify, or decline the path.

REQUEST A QUOTE

commodities.wakagagroup.com
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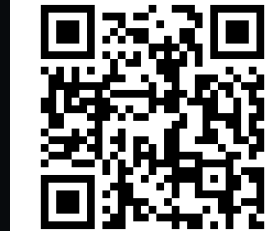


WAKAGA

Let's build the commodity relationship around the buyer's requirement.

Wakaga Economic Development Group
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Scan to visit

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Commercial notice: This presentation describes sourcing capabilities and is not a binding offer, product reservation, or commitment. Availability, specifications, origin, inspection scope, certifications, pricing, freight, Incoterms, payment structure and delivery schedule are confirmed through the applicable RFQ, due-diligence and contracting process.



WAKAGA

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WAKAGA COMMODITIES

Global reach. Disciplined execution. Tribal enterprise ownership.

Built for buyers who need both supply capability and a relationship they can defend internally.

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